

Union Pacific in Arizona

2009 FAST FACTS

Miles of Track	642
Annual Payroll	\$95.9 million
In-State Purchases	\$40.7 million
Capital Spending	\$106.1 million
Employees	1,177



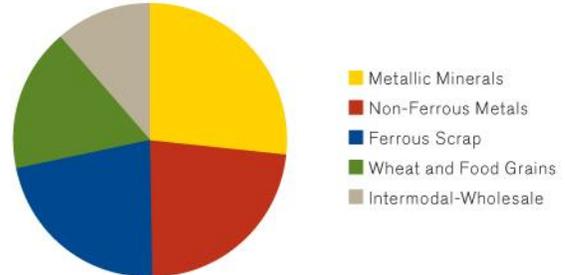
RAIL CARS ORIGINATED IN ARIZONA

2006	25,127
2007	25,822
2008	26,608
2009	17,515

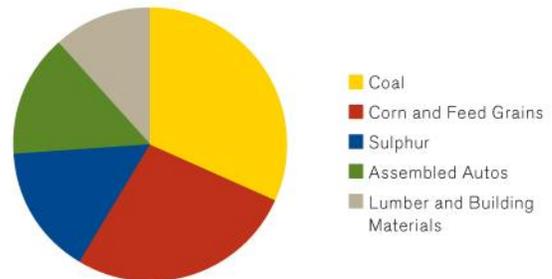
RAIL CARS TERMINATED IN ARIZONA

2006	142,815
2007	130,162
2008	113,364
2009	81,235

TOP FIVE COMMODITIES SHIPPED IN 2009 (BY VOLUME)



TOP FIVE COMMODITIES RECEIVED IN 2009 (BY VOLUME)



Old West determination and the creation of a critical transportation route

The American narrative is filled with stories about legendary railroad towns like Yuma, Tombstone and Tucson. Beyond those tales, the fact is that Arizona continues to be one of the most important centers for rail transportation in the country.

The rails of Southern Pacific (later acquired by UP) reached Yuma on the Colorado River in 1878, with the first train arriving in Tucson two years later on March 20, 1880. The community was so excited that they decided to send telegrams to dignitaries around the world, including the Pope in Rome, announcing that the railroad had reached Arizona. What followed was a slow and sometimes arduous trek across the state. Work continued eastward with protection from the U.S. military. In May of 1881, the line finally reached the New Mexico border.

Union Pacific in Arizona (cont.)

Years later, SP began offering premier passenger service on the route, calling the train the Sunset Limited. Copper deposits in southern Arizona were an initial passenger attraction but, by 1894, winter resorts in Tucson and Phoenix soon filled the trains with affluent vacationers.

Historic route continues to keep the economy moving

Today, the Sunset Route, Union Pacific's 760-mile corridor between Los Angeles and El Paso, carries 20 percent of the railroad's traffic. The route handles marine containers stacked two high on double-stacked trains, and construction materials (lumber, plywood, steel and cement) that are important to the region's growth. Electronics, fabricated metals, plastics, precision machinery and agricultural chemicals are also shipped via the Sunset. Nearly 60 percent of the Sunset Route is double-tracked—more than double what it was when UP acquired SP in 1996.

Union Pacific's principal terminal is in Tucson, which includes a yard and mechanical and locomotive maintenance facilities. UP has also proposed to construct a new rail yard near the Red Rock area in the southern part of the state to meet the demand for increased freight rail service in Arizona. UP also serves Nogales, one of UP's six gateways into Mexico.

Supporting the communities we serve

In 2009, Union Pacific provided more than \$360,000 to charitable organizations in Arizona communities. This amount includes funding from Union Pacific Foundation for The Principals' Partnership Program and the Community Grants Program. The Foundation's primary giving program, The Principals' Partnership, provides 26 public high school

principals in Arizona with year-round, self-directed assistance from some of the nation's top education professionals. As part of this program, UP also sponsors a Summer Leadership Institute where principals come together to share insights and concerns and hear from nationally recognized speakers. Visit www.up.com/found for more information.

America's premier railroad

Union Pacific Corporation owns one of America's leading transportation companies. Its principal operating company, Union Pacific Railroad, links 23 states in the western two-thirds of the country. Union Pacific serves many of the fastest-growing U.S. population centers and provides Americans with a fuel-efficient, environmentally responsible and safe mode of freight transportation. Union Pacific's diversified business mix includes Agricultural Products, Automotive, Chemicals, Energy, Industrial Products and Intermodal. The railroad emphasizes excellent customer service and offers competitive routes from all major West Coast and Gulf Coast ports to eastern gateways. Union Pacific connects with Canada's rail systems and is the only railroad serving all six major gateways to Mexico, making it North America's premier rail franchise.

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